# Year In Review - 2024 A Year of Growth and Expansion

Since the chaotic year of 2024 has ended, it has become apparent that the business has enjoyed substantial growth in the last year. We have been blessed to have expanded our operations and product offerings throughout the period and have no doubt that these investments bode well for the future of the brand in South Africa.

# **New Products: Expanding Our Portfolio**

#### **Kirloskar Compressors**

During 2024 Kirloskar South Africa became the appointed dealer for Kirloskar Pneumatic products in South Africa and surrounding regions. This versatile range of Diesel Driven Screw, Electric Screw and Waterwell Screw Compressors is sure to take the available market by storm in the coming years.

#### **Kirloskar Chillers**

During 2024 Kirloskar South Africa became the appointed dealer for Kirloskar Chiller products in South Africa and surrounding regions. This versatile range of Air Cooled, Water Cooled and Scroll Chillers definitely bring new and exciting challenges for the business, however, with the backing of our committed OEM we have no doubt these products will thrive in the future.

#### **Kirloskar Engines**

#### 6K1080TA – 180kW Variable Speed Diesel Engine

- Our New 180kW Variable Speed 6K1080TA Diesel Engine was launched at the Electra Mining Exhibition in September 2024.
- This product has been earmarked to take the Flameproof Coal Mining Market and Increase our share in the PGM Mining Space.

#### **K4300 Series Diesel Engines for Power Generation**

- · In October 2024 we received the first 1250kVA and 1500KVA versions of the K4300 Diesel Engine Series.
- These Products have expanded our power node offerings in the Power Generation sector providing reliable Stand By power covering 10kVA to 1500kVA Ratings.

# **Facility Expansion**

# **Facility Statistics**

This year also saw significant upgrades to our facilities to meet increasing demands:	Storage: 4,000m <sup>2</sup> (+11.2%) Offices: 770m <sup>2</sup> (+43.5%) Workshops: 2,100m <sup>2</sup> (+15.0%)
Engine Rebuild Workshop: Equipped with a 7.5-ton overhead crane and covering 300m <sup>2</sup> .	Marketing Space: 600m <sup>2</sup> (+100%) Total Facility Size: 7,550m <sup>2</sup> (+24.0%)
Entertainment Area & Showroom: A 600m <sup>2</sup> space for	
product displays and customer engagements. Reception and Admin Block: Includes 10 new administration offices, a canteen, and a modern reception area. Overflow Storage: An additional 450m <sup>2</sup> to accommodate increased inventory.	The entire premises has been renovated and upgraded to enhance a now established brand to meet the growth demands enjoyed by the business.

# **Employee Reflections**

"**Healthy Growth**" – "Our growth during tough economic times is a testament to the resilience of our team. Accountability and teamwork have been our cornerstones. What a time to be alive and what a company to be a part of!" – Dylan Schmöde, Sales Manager

"**Consistency is Key**" – "We've built a solid reputation for providing exceptional after-sales service. This wouldn't be possible without a motivated and committed team." – Grant van Rensburg, Operations Manager

"We All Grow Together" – "This place has become too big... We are very happy!" – Nala Mkonza, Logistics Supervisor





# Focus Points for 2024

# **Showcasing at Major Exhibitions**

Nampo Harvest Day 2024 Visitors: 86,500 Exhibitors: 865



**Electra Mining 2024** Visitors: 30,000 Exhibitors: 950



# **Sponsorship: Kirloskar Lions**

We are proud sponsors of the Kirloskar Lions, winners of the 2024 Supersport Wheelchair Basketball Series. Their dedication and success embody the spirit of resilience and excellence we value.





# **Looking Ahead**

As we move further into 2025, we look forward to building on last year's successes. Thank you to our team, partners, and customers for making this journey possible. Here's to a prosperous future together!





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